



Office 365 Services From Aptude

2018-2019

Full plan lineup for SMBs

		Business			Enterprise			
		Business	Business Essentials	Business Premium	ProPlus	E1	E3	E5
Target Customer	Price per user per month \$USD	\$8.25	\$5	\$12.50	\$12	\$8	\$20	\$35
	Seat Cap	300 (for each plan)			Unlimited			
	24/7 phone support from Microsoft ¹	Critical issues			All issues			
Standard Services	Install Office desktop applications on up to 5 computers per user (Office)	Business ¹		Business ¹	ProPlus ²		ProPlus ²	ProPlus ²
	Access to Office apps and documents from all major smartphones and iPad	●		●	●		●	●
	Office Online - online versions of core Office apps for collaborating on documents	●	●	●	●	●	●	●
	OneDrive for Business – 1TB personal online document storage	●	●	●	●	●	● ³	● ³
	Email - 50 GB email, contacts, shared calendars (Exchange)		●	●		●	● ⁴	● ⁴
	Online meetings - Web conferencing, IM, video, presence (Skype)		●	●		●	●	●
	Sites - team collaboration & internal portals, public website (SharePoint)		●	●		●	●	●
Advanced Services	Supports hybrid deployment with on-premises servers				●	●	●	●
	Legal compliance & archiving – archiving, eDiscovery, legal hold, message encryption, DLP						●	●
	End user & organizational analytics (Power BI Pro, Delve)							●
	Cloud PBX (Skype for Business)							●
	PSTN Conferencing (Skype for Business)							●
	PSTN Calling (Skype for Business)							+\$12/\$24

1. Includes Word, Excel, PowerPoint, Outlook, OneNote, Publisher, Access

2. Adds Group Policy, Telemetry, Shared Computer Activation (RDS), Push Deployment, Update Controls, IRM, DLP, BI, Enterprise Voice, Site Mailboxes, Archiving & Retention

3. 5TB of storage

4. 100GB email

Standalone Enterprise SKU Overview

	Plan	MSRP	Includes
Exchange	Exchange Online Kiosk	\$2.00	2GB email, calendar
	Office 365 Enterprise K1	\$4.00	2GB email, calendar, access to SharePoint Online sites, create/edit documents via Office Online
	Exchange Online (Plan 1)	\$4.00	50GB email, calendar, personal archive, eDiscovery, AV/AS, team mailboxes
	Exchange Online (Plan 2)	\$8.00	100GB email, unlimited archive, voicemail, advanced archiving, data loss prevention
	Exchange Online Archiving (EOA) for Exchange Server	\$3.00	Cloud-based, enterprise class archiving solution for on premise Exchange Server 2010 SP1 and higher
SharePoint	SharePoint Online (Plan 1)	\$5.00	Collaboration with sites, drag and drop, team mailboxes
	SharePoint Online (Plan 2)	\$10.00	Forms, Data visualization, Access/Excel/Visio Services, eDiscovery, compliance, PowerView,
	SharePoint Online Storage	\$0.20/GB	Additional storage
Skype	Skype for Business Online (Plan 1)	\$2.00	Presence, instant messaging, and peer-to-peer voice and video
	Skype for Business Online (Plan 2)	\$5.50	Virtual Meetings
Office	<i>Office Online with SharePoint Online (Plan 1)</i>	<i>\$5.00</i>	<i>Web Apps, collaboration with sites, fast search, drag and drop, site mailboxes</i>
	<i>Office Online with SharePoint Online (Plan 2)</i>	<i>\$9.00</i>	<i>Web Apps, Forms, Data visualization, Access/Excel/Visio Services, eDiscovery, Compliance, PowerView</i>
	Office 365 Business	\$8.25	Office subscription, PC/Mac, roaming, mobile rights
	Office 365 ProPlus	\$12.00	Adds Access, Group Policy,, Shared Computer Activation (RDS), Push Deployment
OneDrive	OneDrive for Business (Plan 1)	\$5.00	File sync and share service designed for anywhere access, storage, scale, data security & compliance
	OneDrive for Business (Plan 2)	\$10.00	eDiscovery, export compliance and litigation hold.

*Advisor Only**

For more information on what is included in each plan, please view the TechNet Service Descriptions:

<http://technet.microsoft.com/en-us/library/office-365-service-descriptions.aspx>

Additional Enterprise SKUs

	Plan	MSRP	Includes	
	Visio	Visio Pro for Office 365	\$13.00	Subscription version of Visio. Roaming access & click to run
	Project	Project Online Essentials	\$7.00	Web-based interface for team members, share documents and collaborate with Skype for Business.
		Project Online Professional	\$30.00	All of the Project Online Essentials functionality, desktop client, resource management
		Project Online Premium	\$55.00	All of the Project Online Professional functionality, portfolio selection and optimization
	Dynamics 365	Dynamics 365	Varies	Dynamics 365 unifies CRM and ERP capabilities by delivering new purpose-built applications to help manage specific business functions
	EMS	Enterprise Mobility & Security	\$8.75	Includes Azure Active Directory, Intune & Azure Rights Management
	Premium Add-On	Cloud PBX	\$8.00	Central location to manage users for communications, email and content
		PSTN Conferencing	\$4.00	Use a tolled dial-in number to join meetings from any device
		Advanced Threat Protection	\$2.00	Advanced protection against unknown & sophisticated threats in end-user email, attachments & URLs
		Customer Lockbox	\$2.00	Gives customers explicit control over their own data.
		Delve Analytics	\$4.00	Allows you as a team leader to discover how your organization actually works
		Equivio Analytics for eDiscovery	\$8.00	Simplifies the eDiscovery process across your email and document repositories.
		<i>PSTN Calling</i>	<i>\$12/\$24</i>	<i>Subscribe to calling plans from Office 365. Use existing phone numbers or get new ones</i>
	Power BI Pro	Power BI Pro	\$10.00	Business analytics service that enables information workers to visualize and analyze data

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